

**COLLEGE OF INSURANCE,  
Insurance Institute of India, Mumbai  
Management of Property Insurance–Fire (Underwriting)  
Program code – CPG18  
(From: 10<sup>th</sup> to 11<sup>th</sup> September 2018)**

**Relevance of the Program:-**

Traditionally, Fire insurance has been the largest premium producing portfolio for Property insurers. Consequent to the detariffing of premium rates, the portfolio has seen stiff competition among the insurers and caused considerable concern among underwriters. The decision making on risk analysis, acceptance and pricing of risks has now assumed great importance.

Emergence of newer risk profiles as a result of technological, social and economic developments pose challenges of a different nature to the Fire underwriter. Keeping pace with such developments and consequential changes in techniques used for analyzing and assessing risks, thus assumes priority for insurers.

The need of the hour, therefore, is to effectively implement appropriate risk management skills and underwriting techniques to manage this class of business. Better realizing this need, the College of Insurance has developed a specific course to deal with critical issues in risk analysis, loss prevention and control, claims management and reinsurance aspects relating to the Fire portfolio, to suit the needs of executives from insurance companies and other service providers.

**Program Objective:-**

- To acquaint the participants with the basic concepts and principles of Fire Insurance
- Understanding the processes involved in underwriting and managing risks
- To appreciate the roles and functions of an underwriter and risk engineer
- Understanding of different types of insurance policies in the Fire department
- Deliberations on details pertaining to Business Interruption Insurance,
- Familiarisation with the concepts of “All Risks” insurance and specific applications to Industrial All Risks
- To understand the Important steps in the risk management process
- To acquaint with the concepts of PML and its significance in the decision making process for retentions and reinsurance
- Deliberation on importance of risk inspections

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**Participant Profile:-**

The program is specially designed for insurance executives in the junior management level from underwriting and claims departments, engineers and brokers whose roles and contributions would require developing and updating specific knowledge and skills on all aspects related to the Fire insurance portfolio including Business Interruption, Industrial All Risks, Mega Risks, Energy risks, Inspection procedures, etc.

**Program Duration: -2 days from 10<sup>th</sup> to 11<sup>th</sup> September, 2018**

**Timing : 10.00 a.m. to 05.00 p.m.**

**Enrolment:**

To enrol for the training program please download the enrolment form and after filling in the necessary details submit your form and fees to the office of the College of Insurance, Insurance Institute of India, Plot C-46, G-Block, Near Dhirubhai Ambani International School, Bandra-Kurla Complex, Bandra (East), Mumbai – 400 051 **by 03<sup>rd</sup> September 2018.**

You can also do the enrolment online through the College of Insurance's website [www.coi.org.in](http://www.coi.org.in) on or before **03<sup>rd</sup> September, 2018.**

**Course Fees:-**

**Residential participants: Total amount Required –Rs. 10148/- (Rs.8600/- plus 9% CGST and 9% SGST)**

The fees cover tuition, course material, A/C single room accommodation in the Institute's campus and full boarding (bed tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnished with attached bathroom and Internet facility.

Rooms are reserved 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.

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**Non-residential participants: Total amount Required –Rs. 7316 /-(Rs.6200/- plus 9% GST and 9% SGST)**

The fees cover tuition, course material and day boarding (i.e. tea/coffee during tea breaks and lunch for actual days of training).

**Payment Terms and Conditions:-**

- 1) The payment should be received by the College of Insurance before the commencement of the program.
- 2) The confirmation of registration for the program will be subject to the receipt of the payment.
- 3) We do not consider any refund request or adjustment of fees for the next program in case of non attendance.
- 4) Fees should be paid by Demand Draft drawn in favour of “Insurance Institute of India” payable at Mumbai and forward it together with the “Enrolment form” available from College of Insurance’s website [www.coi.org.in](http://www.coi.org.in) or by online payment mode following the below link <http://www.coi.org.in/web/guest/program-calender>.

**Training Venue :-**



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Insurance Institute of India  
(College of Insurance),  
G Block, Plot No. C-46,  
Near American Consulate,  
Bandra Kurla Complex,  
Bandra (E),  
Mumbai – 400051.



 Parking Facility:

**"VEHICLE PARKING IS NOT ALLOWED IN OUR CAMPUS".**

**Course Co-ordinator**

Prof George E Thomas Tel: 022-26544271 Email - [thomas@iii.org.in](mailto:thomas@iii.org.in)

**Respond to :-**

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Mr P M Tare		022-26544234
Ms Y S Kulkarni		022-26544251

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Nomination Form

- 1) Name: \_\_\_\_\_
- 2) Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- 3) Educational Qualification: \_\_\_\_\_
- 4) Date of Birth: \_\_\_\_\_
- 5) Position Held.: \_\_\_\_\_
- 6) Mobile No : \_\_\_\_\_
- 7) Telephone No. : \_\_\_\_\_
- 8) Fax No: \_\_\_\_\_
- 9) E-Mail: \_\_\_\_\_
- 10) Alternate E-Mail: \_\_\_\_\_
- 11) Sponsoring Organisation: \_\_\_\_\_
- 12) Food preference:  Vegetarian  Non-Vegetarian
- 13) Hostel Facility Required:  Yes  No
- 14) Details of Fee Paid: Cheque / D.D. No. \_\_\_\_\_ dt. \_\_\_\_\_  
Drawn on \_\_\_\_\_ Bank, for Rs. \_\_\_\_\_

Please  
affix your  
photograph  
here

\_\_\_\_\_  
Signature & seal of the authority  
of the Sponsoring organisation

\_\_\_\_\_  
Signature of the Participant

\*Name of Co-ordinator: \_\_\_\_\_  
Mobile No: \_\_\_\_\_ Tel. No.: \_\_\_\_\_  
Email-Id.: \_\_\_\_\_ Company Name: \_\_\_\_\_

\*This column is mandatory for those participants who are sponsored by company.