

**COLLEGE OF INSURANCE  
INSURANCE INSTITUTE OF INDIA, MUMBAI  
MANAGEMENT OF PROPERTY INSURANCE – ENGINEERING  
PROJECT (UNDERWRITING)**

**Program-ID: CPG24**

**(From: 26<sup>th</sup> To 28<sup>th</sup> November, 2018)**

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**Relevance of the Program:-**

Engineering insurance has all along been a steadily growing portfolio. Consequent to detariffing of premium rates, the portfolio has seen stiff competition among the insurers and caused considerable concerns of profitability among the underwriters. With a liberalised economy and increasing industrialisation, the demand for Engineering insurance policies covering construction and related activities is expected to increase.

Large size privately funded infrastructure projects require new approaches and new insurance covers to suit the specific needs of project sponsors and financiers. The emphasis on Advance Loss of Profit (ALOP) [also known as Delay in Start-up Insurance (DSU)] covers would require developing advanced skills in underwriting and claims management. Keeping pace with such developments and consequential changes in techniques used for analyzing and assessing risks assumes priority for insurers. Recognizing this requirement of the market, the College of Insurance has developed a specific course on Engineering insurance intended for those engaged in providing a variety of insurance services in this area.

**Program Objective:-**

1. To update the participants' concepts and understanding of different Engineering insurance policies such as CAR, EAR, ALOP
2. Critical appreciation of policy wordings and standard endorsements
3. Familiarisation with underwriting and claims management practices and procedures
4. To appreciate critical insurance needs of project financiers and develop skills to incorporate in underwriting
5. Understanding reinsurance aspects relating to Project insurance policies,
6. Deliberation on case studies on actual losses in project insurance policies.

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**Participant Profile:-**

The program is specifically designed for insurance company executives in the middle management level from the underwriting and claims departments, engineers, brokers, and loss adjustors who have exposure to Engineering insurance policies and for those interested in working in the Engineering insurance departments.

**Program Duration: - 3 days from 26<sup>th</sup> to 28<sup>th</sup> November, 2018**

**Timing : 10.00 a.m. to 05.00 p.m.**

**Enrolment: -**

To enrol for the training program, please download the enrolment form and after filling in the necessary details submit your form and fees to the office of the College of Insurance, Insurance Institute of India, Plot C-46, G-Block, Near Dhirubhai Ambani International School, Bandra-Kurla Complex, Bandra (East), Mumbai – 400 051 **by 19<sup>th</sup> November, 2018.**

You can also do the enrolment online through the College of Insurance's website [www.coi.org.in](http://www.coi.org.in) on or before **19<sup>th</sup> November, 2018.**

**Course Fee :-**

- a) **Participants requiring residential facilities: Total amount Required –Rs.15222/-i.e. (Rs. 12900/- plus 9% CGST and 9% SGST).**

The fees cover tuition, course material, A/C single room accommodation in the Institute's campus and full boarding (bed tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnished with attached bathroom and Internet facility.

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Rooms are reserved from 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.

- b) **Non-residential participants: Total amount Required –Rs. 10974/-i.e. (Rs. 9300/- plus 9% CGST and 9% Sgst).**

The fees cover tuition, course material and day boarding (i.e. tea/coffee during tea breaks and lunch for actual days of training).

**Payment Terms and Conditions :-**

- 1) The payment should be received by the College of Insurance before the commencement of the program.
- 2) The confirmation of registration for the program will be subject to the receipt of the payment.
- 3) We do not consider any refund request or adjustment of fees for the next Program in case of non attendance.
- 4) Fees should be paid by Demand Draft drawn in favour of “Insurance Institute of India” payable at Mumbai and forward it together with the “Enrolment form” available from College of Insurance’s website [www.coi.org.in](http://www.coi.org.in) or by online payment mode following the link below <http://www.coi.org.in/web/guest/Program-calender>.

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**Training Venue :-**



**Insurance Institute of India  
(College of Insurance),  
G Block, Plot No. C-46,  
Near American Consulate,  
Bandra Kurla Complex,  
Bandra (E),  
Mumbai – 400051.**

 **Parking Facility:**



**"VEHICLE PARKING IS NOT ALLOWED IN OUR CAMPUS".**

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Respond to:-

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**Nomination Form**

1) Name: \_\_\_\_\_

2) Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

3) Educational Qualification: \_\_\_\_\_

4) Date of Birth: \_\_\_\_\_

5) Position Held.: \_\_\_\_\_

6) Mobile No : \_\_\_\_\_

7) Telephone No. : \_\_\_\_\_

8) Fax No: \_\_\_\_\_

9) E-Mail: \_\_\_\_\_

10) Alternate E-Mail: \_\_\_\_\_

11) Sponsoring Organisation: \_\_\_\_\_

12) Food preference:  Vegetarian  Non-Vegetarian

13) Hostel Facility Required:  Yes  No

14) Details of Fee Paid: Cheque / D.D. No. \_\_\_\_\_ dt. \_\_\_\_\_

Drawn on \_\_\_\_\_ Bank, for Rs. \_\_\_\_\_

Please  
affix your  
photograph  
here

\_\_\_\_\_  
Signature & seal of the authority  
of the Sponsoring organisation

\_\_\_\_\_  
Signature of the Participant

\*Name of Co-ordinator: \_\_\_\_\_

Mobile No: \_\_\_\_\_ Tel. No.: \_\_\_\_\_

Email-Id.: \_\_\_\_\_ Company Name: \_\_\_\_\_

\*This column is mandatory for those participants who are sponsored by company.