



Virtual Training Session on Understanding Group Insurance - GTL, GSI for Brokers (CVT - UGI) - 8th - 9th July 2021



Group Insurance is an important segment of life insurance in the present day scenario. It is becoming popular due its cost effectiveness and operational simplicity. Corporate bodies and large organisations are the ideal target groups for Group Insurance even though it can be sold to smaller organised groups. The prime advantage of group insurance scheme is that the premium is comparatively low and it is very simple to administer the Scheme for the employer/Association. Group Insurance is a classic WIN-WIN product for the insurer and the insured.

There are group insurance schemes to cover life risk of members of a group like, Group Term Insurance Scheme, Group Savings linked Insurance scheme. In addition to the above, Life Insurance companies also offer Group Gratuity Scheme, Group Superannuation Scheme and Group Leave encashment scheme through which they facilitate the employers to assess the liability like Gratuity and manage the funds.

This programme is designed to create an understanding about the concept of group insurance. We will deal with the scope, features, administration, risk assessment procedure, experience rating, etc. GTI and GSI. We also deal how the group Insurance schemes are different from Individual Insurance. COI has created '**Virtual Training (CVT) Rooms**' as a cost-effective mechanism for participants to equip themselves academically at their respective locations.

Programme Objectives:

- Appraise the participants about the Group Insurance and its features and how it differs from individual Insurance Policy.
- To discuss how Group Insurance is a marketing opportunity and also a tool to spread the Life Insurance.

Participant Profile:

Marketing Executives, and back office executives and teams of Life, General and Stand-alone Health Insurance companies, Brokers and TPAs.

Duration	Date	And Time (IST)	Hours
Two Days	8 th - 9 th July 2021	10.00 hrs. - 13.00 hrs.	03.00 Hours/Day

Course Fees: Rs.3540/- (Rs.3000/- + 9% CGST + 9% SGST)

How to enroll: [Click here for Registration](#) and for any help/queries please mail to college_insurance@iii.org.in

Certificate of Participation: Online Certificate in PDF format will be issued to all the participants.

Programme Coordinator: Mr. P.K. Rao, Faculty (Email id: pkrao@iii.org.in, Mobile no. +91 9819157501)

For enrolment and technical support call / whatsapp on	Name	Mobile No.	Name	Mobile No.
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