



## Virtual Training Session for Young Leaders (CVT – PVL) - 6<sup>th</sup> – 7<sup>th</sup> October, 2020



Over the last decade, a number of young people have joined the life and general insurance industries at various executive and managerial positions. They have acquired experience in managing various functions and have been able to hone their technical knowledge and skills towards discharging their roles more efficiently.

In the last two decades, the life and non-life insurance industries have been witnessing marked changes, ushered in by changing customer expectations, as much as by regulation, market competition and technology. Insurance enterprises are ultimately holistic systems that need to learn, unlearn and transform if they are to embrace the future. Sustainability may be a major challenge in the next two to three decades, and it may call for experimenting with and adopting very different perspectives, concepts and practices. The leaders of tomorrow may need to grapple with issues that are quite different from what is faced today.

The programme is designed to help organizations in grooming and preparing their young executives to understand and anticipate these challenges and help them to lead the organization in future years.

COI has created '**Virtual Training (CVT) Rooms**' as a cost-effective mechanism for participants to equip themselves academically at their respective locations.

**Programme Deliverables:** The programme is designed to enable participants to understand:

- ❖ Insurance in the future : a review of challenges and opportunities
- ❖ Capital and Profits : financial management of an Insurance company
- ❖ Creating and delivering Customer Value : an integrated perspective
- ❖ Leveraging Technology to make difference
- ❖ Leadership and Personal Effectiveness

**Participant Profile:** Young Managers / Executives drawn from life and general insurance companies, brokerage companies and other insurance marketing institutions who are at the junior and middle management levels.

Duration	Date	Time (IST)	Hours
Two Days	6 <sup>th</sup> – 7 <sup>th</sup> October 2020	10.00 hrs. - 13.00 hrs.	03.00 Hours/ Day

**Course Fees:** Rs.3540/- (Rs.3000/- + 9% CGST + 9% SGST)

**How to enroll:** [Click here for Registration](#) and for any help/queries please mail [college\\_insurance@iii.org.in](mailto:college_insurance@iii.org.in)

**Certificate of Participation:** Online Certificate in PDF format will be issued to all the participants.

**Programme Coordinator:** Dr. S. Kutty, Faculty (Email id: [skutty@iii.org.in](mailto:skutty@iii.org.in), Mob.no. +91 9167712575)

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