



## On-line session on Soft Skills for Insurance and Bancassurance professionals (CVT – SSIBP) - 18<sup>th</sup> June, 2020



It is often said “Hard skills “get you hired but lack of soft skills get you fired. To be precise hard skills refer to “what” to say whereas soft skills refer to “how” to say. Soft skills are not a replacement for hard skills, but both are complimentary to each other. Organisations have now started recognising need for soft skills which are essential for maintaining better relationships with clients, subordinates, bosses and colleagues.

Soft skills enable us to utilize efficiently the technical skills and knowledge. The demand for reliance on soft skills has been growing exponentially due to changes in the work environment, customer driven markets, information based economies, advancements in technologies and globalization.

COI has created ‘*Virtual Training (CVT) Rooms*’ as a cost-effective mechanism for participants to equip themselves academically at their respective locations.

The sessions would cover the following areas:

- ✓ Interpersonal skills
- ✓ Communication
- ✓ Self management
- ✓ Organisation

**Who should attend:** Marketing Executives, and back office teams of Insurance companies, Bancassurance professionals, Brokers and TPAs.

Duration	Date	Time	Hours
1 Day	18 <sup>th</sup> June 2020	10.00 AM - 01.00 PM	03.00 Hours

**Course Fees:** Rs.1770/- (Rs.1500/- + 9% CGST + 9% SGST)

**How to enroll:** You may send nominations by mail on [college\\_insurance@iii.org.in](mailto:college_insurance@iii.org.in)

**Certificate of Participation:** Online Certificate will be issued to all the participants.

**Programme Co-coordinator:**

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