

**College of Insurance**  
**Insurance Institute of India, Mumbai**  
**Comprehensive Health Insurance**  
**Program ID: CPG26**  
**(From: 16<sup>th</sup> to 18<sup>th</sup> December, 2019)**

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**Relevance of the Program:-**

Health Insurance has become one of the most challenging areas of insurance in recent times. On one side, a billion plus people are waiting to be covered. On the other side, there are issues like reaching out and contacting prospects, understanding consumer needs, matching products to needs, matching willingness and ability to pay; and once the contract takes effect, living up to customer expectations.

COI has a basic course on Health Insurance which is quite popular in the industry. However, there is a segment of insurance professionals which wishes to have a deeper understanding of issues like diseases, Provider angles, product development and pricing integral to Health Insurance.

**Program Objective:-**

The program of 3 days is designed to give better focus to the health insurance professionals on some areas of vital importance. It aims to make the participants:

- Appreciate the environment in which health insurers are operating today
- Understand some major diseases and treatment procedures
- Comprehend the working of health service providers and related sub-systems
- Realize challenges in product development and distributions
- Pradhan Mantri Jan Arogya Yojna
- Sustainability in Health Insurance mitigating Frauds and abuses.

**Timing : 10.00 a.m. to 05.00 p.m.**

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**Participant Profile:-**

The Program is designed for executives working in health departments of insurance companies and stands alone health insurance companies brokers, TPAs and those who are interested to work in areas related to health insurance.

**Enrolment:-**

To enrol for the training program please download the enrolment form and after filling in the necessary details submit your form and fees to the office of Insurance Institute of India, Plot C-46, G-Block, Near Dhirubhai Ambani International School, Bandra-Kurla Complex, Bandra (East), Mumbai – 400 051 by **09<sup>th</sup> December, 2019.**

You can also do online enrolment through College of Insurance's website [www.coi.org.in](http://www.coi.org.in) on or before **09<sup>th</sup> December, 2019.**

**Program Duration: - 3 days from 16<sup>th</sup> to 18<sup>th</sup> December, 2019**

**Course Fees:-**

**Participants requiring residential facilities: Total amount Required –Rs. 15222-i.e. (Rs. 12900/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material, A/C single room accommodation in the Institute's campus and full boarding (bed tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnished with attached bathroom and Internet facility.

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Rooms are reserved from 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.

**Non-residential participants: Total amount Required –Rs. 10974/-i.e. (Rs. 9300/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material and day boarding (i.e. tea/coffee during tea breaks and lunch for actual days of training).

**Payment Terms and Conditions:-**

- 1) The payment should be received by the College of Insurance before the commencement of the program.
- 2) The confirmation of registration for the program will be subject to receipt of payment.
- 3) We do not consider any refund request or adjustment of fees against future programs in case of non attendance.
- 4) Fees should be paid by Demand Draft drawn in favour of “Insurance Institute of India” payable at Mumbai and forward it together with the “Enrolment form” available from College of Insurance’s website [www.coi.org.in](http://www.coi.org.in) or by online payment mode by following the below link <http://www.coi.org.in/web/guest/programme-calendar>

**Please follow below link for Training Venue**

<https://www.google.com/maps/place/Insurance+Institute+of+India/@19.0636539,72.8670136,17z/data=!4m5!3m4!1s0x3be7c8ea29ccf0a5:0x8d0e92854f4dae94!8m2!3d19.0636488!4d72.8692023>

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**✚ Parking Facility:**

**"VEHICLE PARKING IS NOT ALLOWED IN OUR CAMPUS".**

**Course Co-ordinator:**

Dr George E Thomas – 022-26544271      Email: [thomas@iii.org.in](mailto:thomas@iii.org.in)

**Respond to :-**

Mr D V Govekar	<a href="mailto:college_insurance@iii.org.in">college_insurance@iii.org.in</a>	022-26544247
Ms S S Vaidya		022-26544266
Ms A P Dalvi		022-26544254
Mr P M Tare		022-26544251

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**Nomination Form**

1) Name: \_\_\_\_\_

2) Address: \_\_\_\_\_

3) Educational Qualification: \_\_\_\_\_

4) Date of Birth: \_\_\_\_\_

5) Position Held.: \_\_\_\_\_

6) Mobile No : \_\_\_\_\_

7) Telephone No. : \_\_\_\_\_

8) E-Mail: \_\_\_\_\_

9) Alternate E-Mail: \_\_\_\_\_

10) Sponsoring Organisation: \_\_\_\_\_

11) Food preference:  Vegetarian  Non-Vegetarian

12) Hostel Facility Required:  Yes  No

13) Details of Fee Paid: Cheque / D.D. No. \_\_\_\_\_ dt. \_\_\_\_\_

Drawn on \_\_\_\_\_ Bank, for Rs. \_\_\_\_\_

Please  
affix your  
photograph  
here

\_\_\_\_\_  
Signature & seal of the authority  
of the Sponsoring organisation

\_\_\_\_\_  
Signature of the Participant

\*Name of Co-ordinator: \_\_\_\_\_

Mobile No: \_\_\_\_\_ Tel. No.: \_\_\_\_\_

Email-Id.: \_\_\_\_\_ Company Name: \_\_\_\_\_

\*This column is mandatory for those participants who are sponsored by company.