



## Virtual Training Session on Health Insurance: A Growing Opportunity for Business and Security (CVT – HI), Program ID – CPG32 (26<sup>th</sup> and 27<sup>th</sup> December, 2022)



Health insurance segment in Indian Non-Life Insurance market has been growing consistently and has surpassed the major Motor Insurance segment to be crowned as the largest LoB.

It has evolved considerably over the past 3 decades of its existence in Indian insurance market. With advancement of medical technology and rapidly rising treatment cost, support of insurance mechanism to all citizens has been of paramount importance in order to secure “Health for All”!

Group members (Corporates), Individuals and the Masses, all including their family members need to be encompassed in the times to come to make India an insured society.

Making health insurance affordable for all by designing and implementing schemes scientifically makes for its viability for the use of all stakeholders like, the Insured, Insurers, Intermediaries and the health service providers.

Growing expectations of the people and the response of the regulator to make the health cover more comprehensive and robust are considered as challenges, as well as opportunities to tap this hugely underserved market.

Our program is designed to bring about a clear understanding of the risk, medical needs, modern medical technology, pricing and above all of tapping the market for the beckoning opportunities ahead.

COI has created ‘*Virtual Training (CVT) Rooms*’ as a cost-effective mechanism for participants to equip themselves academically at their respective locations.

**Program Objectives:** The program is designed to enable participants to:

- Know the current market practices and the medical infrastructure in India
- Evaluate the kind of policies prevalent in market for different categories of Insured.
- Understand the market heading for rapid change
- Bring in more effective role playing by the TPAs and Hospitals
- Control cost & fraud, to have an understanding on preventive health care and their effect on pricing of the health insurance products
- Make for ease of availing health services, in cashless way
- Tap the growing market, reduce protection gap and to increase insurance penetration

**Participant’s Profile:** The Program is designed for Health Insurance Executives, Intermediaries dealing with Health Insurance, TPAs and Hospitals; also for the Corporate Customers having large Group Health Insurance Portfolio.

Duration	Date	Time (IST)	Hours
Two Days	26 <sup>th</sup> – 27 <sup>th</sup> December 2022	10.00 hrs. - 05.30 hrs	06.00 Hours / Day

**Course Fees:** Rs.7080/- (Rs.6000/- + 9% CGST + 9% SGST)

**How to enroll:** [Click here for Registration](#) and for any help/queries please mail to [college\\_insurance@iii.org.in](mailto:college_insurance@iii.org.in)

**Certificate of Participation:** Online Certificate in PDF format will be issued to all the participants.

**Program Coordinator:** Mr Basant Nayak, Principal, (Email id: [bk.nayak@iii.org.in](mailto:bk.nayak@iii.org.in), Mob.no. +91 8335080196)

For enrolment and technical support call	Name	Contact No.	Name	Contact No.
	Mr. Prashant Tare	022 - 26544251	Ms. Shilpa Vaidya	022 - 26544266
	Ms. Ashlesha Dalvi	022 - 26544254	Ms. Tanuja S Jagavkar	022 - 26544216
	Ms. Nilambari Bagde	022 – 26544234		