



Virtual Training Session on IAR and Mega Risks Insurance (Large Risk): Marketing, Underwriting and Claims – Program ID- CPG1 (From: 20th to 21st April, 2023)



India is aspiring for and making conducive to become the power house of manufacturing, for the world, through it's Make in India and Atma Nirbhar Bharat initiatives. Large manufacturing and industrial houses make for high concentration of physical assets with greater risk exposures that need special care in terms of specialized insurance covers.

Covers, Exclusions, Endorsements, Policy excess and Add-On Covers have been crucial to the Fire, IAR and Mega Risk Policies desired by Large Risk clients. High severity claims are experienced including on BI and AOG perils. Risk management on the part of the risk owners and inspections of risks do play crucial roles. Risk Coverages and ratings are mostly experience driven, PML based and RI driven. Marketing, Underwriting and Claims management of the Large Risks need, undoubtedly, special expertise!

Keeping in view of the above facts, College of Insurance has devised the above program for two days to impart knowledge in the relevant areas on Fire Insurance Underwriting.

COI has created '**Virtual Training (CVT) Rooms**' as a cost-effective mechanism for participants to equip themselves academically at their respective locations.

Program Objectives:

- Necessity and contents of industrial risk inspections and continuous risk improvements
- Handling the marketing role and communications for covering the large-corporate risks
- Learning on rating procedures and RI
- Understanding the nuances of Fire, IAR and Mega risk covers, exclusions and Add-Ons
- Handling the large claims effectively

Participant's Profile: The Program is designed for Executives from Insurance Companies, Brokers, Surveyors and Customers dealing with or shall be dealing with large risk category.

Duration	Date	Time (IST)	Hours
Two Day	20 th to 21 st April 2023	10.00 hrs. – 5.00 hrs.	06.00 Hours/Day

Course Fees: Rs.7080/- (Rs.6000/- + 9% CGST + 9% SGST)

How to enroll: [Click here to Registration](#) and any help/queries please mail to college_insurance@iii.org.in

Certificate of Participation: Online Certificate in PDF format will be issued to all the participants.

Program Coordinator: Mr. Basant Nayak, Principal, (Email id: bk.nayak@iii.org.in, Mob.no. +91 8335080196)
(Contact Mr Mafikul for any preliminary information on Mob. +91 9433529039)

For enrolment and technical support call	Name	Contact No.	Name	Contact No.
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