

## Virtual Training Session on Health Insurance Underwriting (CVT-HIU)

**Program ID – CPG11 (28<sup>th</sup> June, 2022)**

The Health care eco space has seen a massive upheaval in the last two years and the opportunity has led to many new products and the way the business is conducted. While a billion plus people are still waiting to be covered, insurers have to look for innovative ways of enhancing penetration, understanding consumer needs, matching products to needs and underwriting both retail and group business in a way that is affordable, sustainable and relevant. Once the contract takes effect, insurers need to rise to the expectations of their customers.



The College of Insurance has designed this program for serious minded insurance professionals who wish to understand these challenges as also multiple matters like the working of health service providers, the roles of intermediaries in selling products and settling claims; and understanding and managing fraudulent situations.

COI has created '**Virtual Training (CVT) Rooms**' as a cost-effective mechanism for participants to equip themselves academically at their respective locations.

**Program Objectives:** This program of 1 day is designed to give better focus to the health insurance professionals on some areas of vital importance. It aims to make the participants –

- ❖ Appreciate the regulatory environment in which health insurers are operating today
- ❖ Understand human physiology and its impact on underwriting
- ❖ Apprehend Risk Management methods at proposal stage and the procedural aspects
- ❖ Learn effective and judicious Underwriting for a healthy portfolio.

**Participant's Profile:** The Program is designed for executives working in health departments of Insurance Companies, Brokers, TPAs and those who are interested to work in areas related to Health Insurance.

Duration	Date	Time (IST)	Hours
One Day	28 <sup>th</sup> June, 2022	10.00 hrs. - 13.00 hrs.	03.00 Hours

**Course Fees:** Rs.1770/- (Rs.1500/- + 9% CGST + 9% SGST)

**How to enroll:** [Click here for Registration](#) and for any help/queries please mail to [college\\_insurance@iii.org.in](mailto:college_insurance@iii.org.in)

**Certificate of Participation:** Online Certificate in PDF format will be issued to all the participants.

**Program Co-coordinator:**

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