



Virtual Training Session on New Vistas of Life Insurance Underwriting (CVT - NVLIU) - Program ID – CPL5 (From – 4th to 5th August 2022)



Life Insurance Underwriting has undergone a number of changes in the recent years. It has been tremendously enriched by the enabling role of digital technology, in eliciting deeper knowledge about customers, as well as by the strides taken by insurance medicine in recent years. At the same time, there are challenges arising from changing expectations of customers; the rise in insurance fraud and regulatory changes [like sec 45] which make it incumbent for insurers to apply due diligence and care at the time of selecting their risks. Finally there is the spectra of vulnerabilities arising in the wake of Environmental, Social and Governance risks that threaten long term sustainability of all insurers.

As the principal gatekeeper for all proposals for life insurance, the writer has to walk the tight rope between being too liberal and too conservative – there is the imperative to balance financial prudence with competitiveness of the life insurer. The purpose of the present program is to enable life insurance underwriters at various levels by providing tools and insights which not only highlight the deeper nuances of underwriting management but also an appreciation of some of the new trends that have emerged during the last one decade or more.

COI has created '*Virtual Training (CVT) Rooms*' as a cost-effective mechanism for participants to equip themselves academically at their respective locations.

Program Objectives: Participants of the program would understand and get insights on:

- ❖ The changing context of wellness and disease and what this means for underwriters
- ❖ Medical diagnosis and prognosis - new concepts and approaches
- ❖ Anatomy and pathology as we know it today
- ❖ Underwriting non - medical risks : developments in financial underwriting
- ❖ Alternative medicine - lessons for underwriters
- ❖ The role of Underwriters in the modern context

Participant's Profile: Underwriting Managers and executives in life insurance companies.

Duration	Date	Time (IST)	Hours
Two Days	4 th – 5 th August 2022	10.00 hrs. - 13.00 hrs	03.00 Hours / Day

Course Fees: Rs.3540/- (Rs.3000/- + 9% CGST + 9% SGST)

How to enroll: [Click here for Registration](#) and for any help/queries please mail to college_insurance@iii.org.in

Certificate of Participation: Online Certificate in PDF format will be issued to all the participants.

Program Coordinator:

Mr. Mr P K Rao, Faculty (Email id: pkrao@iii.org.in, Mob.no. +91 9819157501)

For enrolment and technical support call / whatsapp on	Name	Mobile No.	Name	Mobile No.
	Mr. Prashant Tare	+91 93719 70647	Ms. Shilpa Vaidya	+91 98691 54850
	Ms. Ashlesha Dalvi	+91 96642 69027	Mr. Dayanand Govekar	+91 98200 21301
	Ms. Nilambari Bagde	+91 99208 83627		