



Virtual Training Session for Principal Officers (CVT – PO) 2nd – 3rd December, 2020



The Corporate Agents Regulations (2015) of the IRDAI places a large amount of responsibility on Corporate Agents as intermediaries. The Principal Officer (PO) of the Corporate Agency, as Nodal Officer, has the responsibility for all insurance marketing activities of the corporate agent, including ensuring compliance to the regulations. Apart from being responsible for regulatory and audit compliances mandated by the regulatory authority, the PO has to supervise the activities of the Corporate Agency and play a vital role in promoting sales and service of Insurance Products. All this requires a thorough understanding of the regulations and its imperatives, including compliance and inspection. It also calls for developing strategies for promoting insurance business.

This Programme is designed with a clear appreciation of the difficulties faced by Principal Officers in understanding and complying with the requirements of Corporate Agents' Regulations. Though specifically designed for the needs of POs of Corporate Agents including Banks, the course may be of use to other Specified Persons, especially those who have to share the Principal Officer's responsibilities. The programme aims to enhance the competencies of the Principal Officer who is the backbone of the Corporate Agency system and his team, the driving force for success of its business.

COI has created '**Virtual Training (CVT) Rooms**' as a cost-effective mechanism for participants to equip themselves academically at their respective locations.

Programme Deliverables: The programme would cover the following topics:

1. Corporate Agents Regulation and their Compliance
2. Preparation and compliance with investigation requirements

Participant Profile: The programme is designed for Principal Officers of Banks and other corporate agents. Other specified persons including officials associated with Principal Officers can also attend.

Duration	Date	Time (IST)	Hours
Two Days	2 nd – 3 rd December 2020	10.00 hrs. - 13.00 hrs.	03.00 Hours/ Day

Course Fees: Rs.3540/- (Rs.3000/- + 9% CGST + 9% SGST)

How to enroll: [Click here for Registration](#) and for any help / queries please mail to college_insurance@iii.org.in

Certificate of Participation: Online Certificate in PDF format will be issued to all the participants.

Programme Coordinator: Mr. P.K. Rao, Faculty (Email id: pkrao@iii.org.in, Mob.no. +91 9819157501)

For enrolment and technical support call / whatsApp on	Name	Mobile No.	Name	Mobile No.
	Mr. Prashant Tare	+91 93719 70647	Ms. Shilpa Vaidya	+91 98691 54850
	Ms. Ashlesha Dalvi	+91 96642 69027	Mr. Dayanand Govekar	+91 98200 21301
	Ms. Nilambari Bagde	+91 99208 83627	Ms. Ellwyn Dsouza	+91 98190 27131