

**Insurance Institute of India
College of Insurance, Kolkata
Classroom Training Session on Health Insurance: A Growing
Opportunity for Business and Security
Program ID – CPG32 (1st and 2nd December, 2022)**

Relevance of the Program:-

Health insurance segment in Indian Non-Life Insurance market has been growing consistently and has surpassed the major Motor Insurance segment to be crowned as the largest LoB.

It has evolved considerably over the past 3 decades of its existence in Indian insurance market. With advancement of medical technology and rapidly rising treatment cost, support of insurance mechanism to all citizens has been of paramount importance in order to secure “Health for All” !

Group members (Corporates), Individuals and the Masses, all including their family members need to be encompassed in the times to come to make India an insured society.

Making health insurance affordable for all by designing and implementing schemes scientifically makes for its viability for the use of all stakeholders like, the Insured, Insurers, Intermediaries and the health service providers.

Growing expectations of the people and the response of the regulator to make the health cover more comprehensive and robust are considered as challenges, as well as opportunities to tap this hugely underserved market.

Our program is designed to bring about a clear understanding of the risk, medical needs, modern medical technology, pricing and above all of tapping the market for the beckoning opportunities ahead.

Program Objectives:-

The program is designed to enable participants to:

- Know the current market practices and the medical infrastructure in India
- Evaluate the kind of policies prevalent in market for different categories of Insured.
- Understand the market heading for rapid change
- Bring in more effective role playing by the TPAs and Hospitals
- Control cost & fraud, to have an understanding on preventive health care and their effect on pricing of the health insurance products

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- Make for ease of availing health services, in cashless way
- Tap the growing market, reduce protection gap and to increase insurance penetration

Participant's Profile:-

The Program is designed for Health Insurance Executives, Intermediaries dealing with Health Insurance, TPAs and Hospitals; also for the Corporate Customers having large Group Health Insurance Portfolio.

Course Coordinator:-

Mr Basant Nayak, Principal, +91 8335080196, Email: bk.nayak@iii.org.in

Program Duration & Timing: -

2 days & from 10.00 a.m. to 05.30 p.m, inclusive of Lunch and Tea Breaks

Course Fees:-

- **Participants requiring residential facilities: Total amount Required –Rs. 11800-i.e. (Rs. 10000/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material, A/C single room accommodation (tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnished with attached bathroom and Internet facility. Transport facilities will be arranged for the training centre.

Rooms are reserved from 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.

- **Non-residential participants: Total amount Required –Rs. 8496/-i.e. (Rs. 7200/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material and day boarding (i.e. tea/coffee during tea breaks and lunch for actual days of training).

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Payment Terms and Conditions:-

- 1) The payment should be received by the College of Insurance before the commencement of the program.
- 2) The confirmation of registration for the program will be subject to receipt of payment.
- 3) Please see below details for Bank Transfer.

Name of the Beneficiary	Insurance Institute of India
Account No.	004010100143462
IFS Code	UTIB0000004
MICR Code	400211002
Swift Code	AXISINBB004
Name of Bank	Axis Bank Ltd
Address	Fort Branch, Universal Insurance Building, Ground Floor, Sir P M Road, Fort, Mumbai – 400001.

- 4) For online payment mode by following the below link

https://www.coi.org.in/COI_WebPortal/cmc/eventDetails?eventid=1598

Training Venue:-

Please follow below link for Training Venue

<https://www.google.com/maps/place/Synthesis+Business+Park/@22.599688,88.47241,13z/data=!4m5!3m4!1s0x0:0xec3dd61dcbaa87f5!8m2!3d22.5996878!4d88.4724099?hl=en-US>

Address:

**Insurance Institute of India
2nd Floor – 2A & 2C,
CBD/1, Synthesis Business Park,
Action Area II, Newtown,
Kolkata – 700 156.**

 Parking Facility: "LIMITED CAR PARKING IS AVAILABLE IN OUR CAMPUS".

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Nomination Form

- 1) Name: _____
- 2) Address: _____

- 3) Educational Qualification: _____
- 4) Date of Birth: _____
- 5) Position Held.: _____
- 6) Mobile No : _____
- 7) Telephone No. : _____
- 8) E-Mail: _____
- 9) Alternate E-Mail: _____
- 10) Sponsoring Organisation: _____

Please affix
your
photograph
here

11) Food preference: Vegetarian Non-Vegetarian

12) Accommodation Required: Yes No

13) Details of Fee Paid: Cheque / D.D. No. _____ dt. _____
Drawn on _____ Bank, for Rs. _____

Signature & seal of the authority
of the Sponsoring organisation

Signature of the Participant

*Name of Co-ordinator: _____
Mobile No: _____ Tel. No.: _____
Email-Id.: _____ Company Name: _____

*This column is mandatory for those participants who are sponsored by company.