



Virtual Training Session on Developing Managerial Skills in Insurance – Program ID- CPC1 (From: 12th to 13th April, 2023)



Managerial and Leadership skills are important for individual development and for organizational success. Organizations often set lofty goals and objectives and expect the Managers to work hard to get these translated into reality. Managers need many skills for transforming themselves into Leaders. Managerial skills are required for one's own performance, as well as for building, motivating and getting the performance of the team at optimal levels. Besides, Managers need to communicate clearly with their subordinates, peers and superiors to align themselves to the organizational

objectives. Above all, Managers need to set themselves as examples for their team as well as to others in the organization.

Even the Managers who have many years of experience and been successful in the past, need to recharge themselves and keep themselves alert to the ever changing challenges that Managers tend to face in modern times. Again, dealing with the newer generations needs a good appreciation of the current managerial trends. In this context, the College of Insurance has designed this programme to provide a stronger understanding of Managerial and Leadership skills to insurers and others involved in managerial roles.

COI has created 'Virtual Training (CVT) Rooms' as a cost-effective mechanism for participants to equip themselves academically at their respective locations.

Program Objectives:

- The program is designed to provide insights to the participants in the following areas:
- Relearning management challenges in the present day
- Aligning themselves with Corporate goals and transmitting these goals to the team
- Understanding the concept of Change Management
- Understanding Leadership skills and Effective Delegation
- Appreciating the changes due to technology
- Appreciating conflict resolution

Participant's Profile: Practitioners in insurance and related areas, working in the marketing and technical departments of various sectors and who are looking at developing effective managerial and leadership skills.

Duration	Date	Time (IST)	Hours
Two Day	12 th to 13 th April 2023	10.00 hrs. – 5.00 hrs.	06.00 Hours/Day

Course Fees: Rs.7080/- (Rs.6000/- + 9% CGST + 9% SGST)

How to enroll: [Click here to Register](#) and any help/queries please mail to college_insurance@iii.org.in

Certificate of Participation: Online Certificate in PDF format will be issued to all the participants.

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For enrolment and technical support call	Name	Contact No.	Name	Contact No.
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